

**DEFINED BY INTEGRITY
AND EXPERIENCE**

SELF PERFORM CONTRACTOR CLIENTS

The initial and ongoing consultations include some of the following tasks that can reduce costs, mitigate risks and improve profitability:

- Business administration review to ensure all costs categories on your Income Statement have a robust management program
- Safety program reviews and suggestions for improvement in incident rates and EMR's resulting in insurance costs reductions
- Review of business development techniques to enhance work acquisition
- Review cash management techniques to improve cash flow
- Various Insurance costs management
- Data flow reviews throughout organization to eliminate "Information silos" to ensure management's control of cost commitment decisions
- Review methods of labor cost capture (man-hour ratios vs. QIP units), to project early costs trends to make adjustments to enhance profitability
- Estimating approach reviews in correlation with production reporting for comparison "feedback"
- Provide SWOT analysis of your business and your competitors.
- Provide market studies to get performance feedback from your customers
- Seminars on business administration, production estimating and project management
- Evaluation of risks and business terms for the execution of construction services and how they are covered in proposal and subcontract



*If you have a business issue... **ONCORE Construction Consulting Group** has a Solution!*



BUILT WITH ELBOW GREASE



Led by Bob MacDaniels and more than four decades of business experience, ONCORE Construction Consulting Group is helping self-perform companies see unprecedented success.

With a passion and exuberance for solving business issues, Mr. MacDaniels has a well-deserved reputation as an expert in optimizing company performance. Though most experienced in concrete construction, he and his team now host a variety of clients in other industries, owing to their uniquely intuitive skills in: estimation, project management, business administration, marketing, and business development.

ONCORE Construction Consulting Group *clients can expect above-and-beyond success because initial and ongoing consultations are intelligently designed to reduce costs, mitigate risks, and improve profitability.*

*“We promise a performance so solid,
you will demand an ONCORE!”*

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